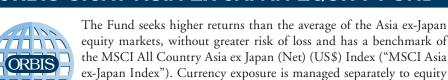
#### ORBIS SICAV ASIA EX-JAPAN EQUITY FUND FACT SHEET AT 28 FEBRUARY 2015



equity markets, without greater risk of loss and has a benchmark of the MSCI All Country Asia ex Japan (Net) (US\$) Index ("MSCI Asia ex-Japan Index"). Currency exposure is managed separately to equity exposure. The Fund may be long in benchmark or non-benchmark currencies without holding underlying assets in those currencies.

\$22.19 (Investor Share Class)

Size Fund: \$2.7bn Strategy: \$2.7bn Minimum US\$50,000 (Existing investors)

Load None

Dealing Weekly (Thursday)

1.5% p.a. ± up to 1.0%, based on 3 year Fee rolling performance vs. benchmark

## **PORTFOLIO**

## Commentary

Your Fund's investments in China include very little exposure to the large state owned enterprises (SOEs) that dominate the local index. Although those shares trade at quite undemanding valuation multiples relative to local and regional markets, we generally do not believe their share prices are well below longterm intrinsic value. Many SOEs offer limited transparency to investors, and management's incentives are often misaligned with those of shareholders. As such, within China we have found greater opportunity in more entrepreneurial and simpler-to-understand businesses with favourable exposures to longterm trends. Examples include internet-based companies and New Oriental Education & Technology, China's largest private education provider, which specialises in English training and test preparation and offers tutoring across all subjects. We believe that the market's fear that online education will erode its profitability is overblown. Despite New Oriental's strong brand recognition in China, where a growing middle class is driving rising demand for private education services, its stock trades at a significant discount to private education companies elsewhere. Accordingly, we think the stock offers a favourable balance of risk and return over our long-term investment horizon.

## **Geographical Deployment**

	Fund's %	% of MSCI		
Country	Equities	Currencies	Asia ex-Japan Index	
Korea	38	18	18	
China	31	27	27	
Hong Kong	3	12	13	
Taiwan	1	16	16	
Greater China	36	55	55	
India	11	9	9	
Singapore	8	8	6	
Russia	4	4	0	
Malaysia	3	4	4	
Indonesia	0	1	3	
Other	0	1	5	
Total	100	100	100	

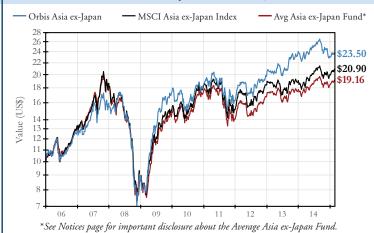
May not sum due to rounding

## Top 10 Holdings (%)

NetEase	8.8
Samsung Electronics	7.6
KB Financial Group	6.3
Sohu.com	5.9
Korea Electric Power	5.5
Baidu	5.0
Noble Group	4.5
Kiwoom Securities	4.2
Lotte Shopping	4.0
IDFC	3.4
Total	55.2

## TRACK RECORD OF INVESTOR SHARES

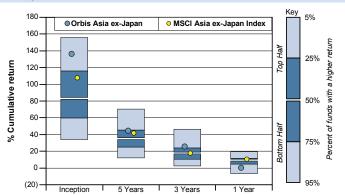
## Value of \$10 invested at inception on 1 January 2006 (dividends reinvested)



## Performance in US dollars (net of fees)

0/ <b>P</b>	Orbis Asia	MSCI Asia	Avg Asia	O:1-		
% Returns		ex-Japan	ex-Japan	Quartile		
Annualised	ex-Japan	Index	Fund*	Ranking		
Since Inception (1 Jan 2006)	9.8	8.4	7.4	1		
Latest 5 years	7.5	7.7	6.4	2		
Latest 3 years	7.7	5.6	5.6	1		
Latest year	(0.2)	11.4	8.2	4		
Not annualised						
Calendar year to date	2.0	4.4	3.8			
Latest month	(0.2)	1.9				
Risk Measures (Since inception, month end prices)						
Maximum drawdown	55%	62%	62%			
Annualised monthly volatility	23.8%	22.9%	23.2%			
Beta vs MSCI Asia ex-Japan Index	1.0	1.0	1.0			
Annualised monthly tracking error	8.2%	0.0%	6.5%			

#### Ranking within Asia ex-Japan equity fund peer group



The value of shares in the Fund may fluctuate and is not guaranteed. When making an investment in the Funds, an investor's capital is at risk. This Fact Sheet does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares or units of the Orbis Funds.

#### Orbis Investment Management (B.V.I.) Limited

(Licensed to conduct investment business by the Bermuda Monetary Authority)

Contact details for Allan Gray: Tel 0860 000 654 or +27 (0)21 415 2301 Fax 0860 000 655 or +27 (0)21 415 2492 info@allangray.co.za www.allangray.co.za

# **NOTICES**

#### **Legal Notices**

Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a \$10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in US dollar currency terms. A prospectus is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited. Certain capitalised terms are defined in the Prospectus.

#### **Fund Information**

The country and currency classification for equity securities follows that of third party benchmark providers for comparability purposes. Based on a number of factors including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Fund's exposures accordingly.

#### **Fund Minimum**

The Orbis SICAV Asia ex-Japan Equity Fund is currently accepting subscriptions of at least US\$20 million from qualified new investors or US\$50,000 from existing investors in other Orbis Funds.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees remain subject to the investment minimums specified by the applicable terms and conditions.

#### Sources

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#### Notice to Persons in the European Economic Area

The Orbis SICAV Asia ex-Japan Equity Fund, a sub-fund of Orbis SICAV, a UCITS IV compliant Luxembourg fund, is admitted for public marketing in Ireland, Luxembourg, the Netherlands, Norway and the United Kingdom. Persons located in any other European Economic Area member state will only be permitted to subscribe for shares in the Fund under certain circumstances as determined by, and in compliance with, applicable law.